





What is your anticipated operating budget for 2008 (excluding depreciation):

\$300,000 or less	9.8%
\$400 - \$500,000	15.9%
\$500 - \$600,000	12.2%
\$600 - \$700,000	11.0%
\$700 - \$800,000	4.9%
\$800 - \$900,000	9.8%
\$900 - \$1,000,000	9.8%
\$1,000,000 - \$1,100,000	8.5%
\$1,100,000 - \$1,200,000	6.1%
\$1,200,000 - \$1,300,000	2.4%
\$1,300,000 - \$1,400,000	2.4%
\$1,400,000 - \$1,500,000	1.2%
\$1,500,000 or more	6.1%

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What is your average green speed for regular daily play during the golf season?

less than 8 ft	2.4%
8 to 8.5 ft	5.9%
8.5 ft to 9 ft	18.8%
9 to 9.5 ft	16.5%
9.5 to 10 ft	24.7%
10 to 10.5 ft	21.2%
10.5 to 11 ft	8.2%
11 to 11.5 ft	2.4%
greater than 11.5 ft	0.0%

The Starting Point

What is the Speed Goal?

Faster
Goal Speed
Slower

Changes in speed < 6 Inches
Golfers CANNOT Detect

Mowing Height And Green Speed

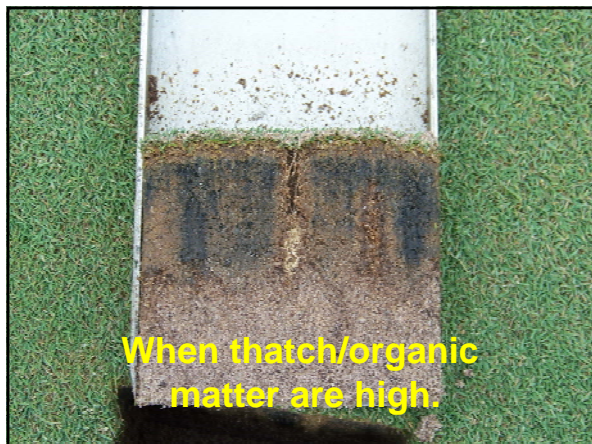
Baseline Height: 0.156

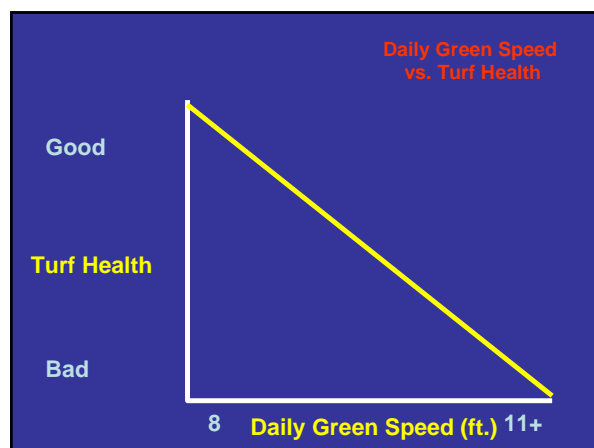
Height of Cut	Green Speed Increase
0.146	+4.5"
0.136	+10.8"
0.125	+14.2"
0.105	+13.6"

Impact of Rolling

- Green speed increases about 12" on the day of rolling.
- Residual is about 6" one day after rolling.

Except!





In Conclusion

- ♦ The faster daily green speeds are, the more the health of the turf is jeopardized.
- ♦ If you expect fast greens, the maintenance techniques that you hate (aeration, topdressing, deep verticutting, etc.) are even more important.
- ♦ **BE REASONABLE! DON'T BELIEVE EVERYTHING THAT YOU HEAR!!**

